



**Audyogik Tantra Shikshan Sanstha's
Institute of Industrial and Computer Management and
Research (IICMR)**

Approved by AICTE, Permanently Affiliated to SP Poojari University,
Recognized by DTE, Government of Maharashtra, NAAC Re-accredited
Harvard Platform Delivery by AICTE-UP for Online's United Technical Institute
Awarded Best Management Institute for Research Institute by KJ-SOM

MBA@IICMR

Date: 14/02/2022

REPORT

1. Title of the Activity: Employability Enhancement Programme-Online Impression Management and Email Writing

2. Date & Venue: 31 Jan 2022. MBA@IICMR had organized its first Employability Enhancement Programme (EEP) 2022 for Second year MBA Students.

Time: 1:30 p.m. – 3: 30 p.m.

3. Outcomes of Activity:

1. The students will develop skills to face online interview which includes knowing various online platform for interview, body language ,dressing sense, effective communication and choosing the right atmosphere.
2. The students will develop effective email writing skills.

4. Description of the Study:

1. How to handle the interview in online mode.
2. How to write the emails effectively.

This was first EEP session conducted by Ms. Neha Bhosale. The session consists of knowing various application for online mode of interview. It is very important to choose right atmosphere with no noise to give the interview. Firstly right dressing sense is very important then comes right attitude which includes greeting properly and listening and then conveying the information properly. Most importantly internet, the hardware and software should be in place.



Ref.: IICMR/MBA/EEP-2022/1



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Ranked Platinum Category by AICTE-11 for Industry Linked Technical Institute
Awarded Best Management Institute for Industry Affiliation by CII

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5. Activity Experience

Following Steps were covered in the Email writing and Online Impression Management activity:

1. To write an email identify you audience and choose correct voice.
2. Brainstorm, edit and proof the content of mail.
3. Hamburger Model of writing that is use of paragraphs.
4. Embedded hyperlinks and signature should be checked.
5. For online interview select right atmosphere.
6. Use of 5 Cs-Camera, Communication, Confidence, Clarity and Conciseness for online interview.
7. Voice modulation while communicating and minding the posture.

6. Assessment of Activity Outcomes:

Students got acquainted to new online interview platform and are ready for online interviews. Online and Offline students both were engaged in the session. Trainer solved their queries. Students got to know do's and don'ts for online interview. Students have got clear picture on how the writing skills are important. And they should prepare notes or write at least 7 mails in a month.

Feedback:

The Feedback was very good. Students learnt the skills of giving online interview and writing mails effectively. Students rated the session on the basis of Relevance of the Topic, the context of Program, Quality of Content, Delivery of Content, Interest Generated by Speaker and the Overall Opinion about the Speaker. The rating from students stood between 3 to 5. Overall, it was a very good and useful session. Students were happy with the delivery and wanted more sessions from the speaker.



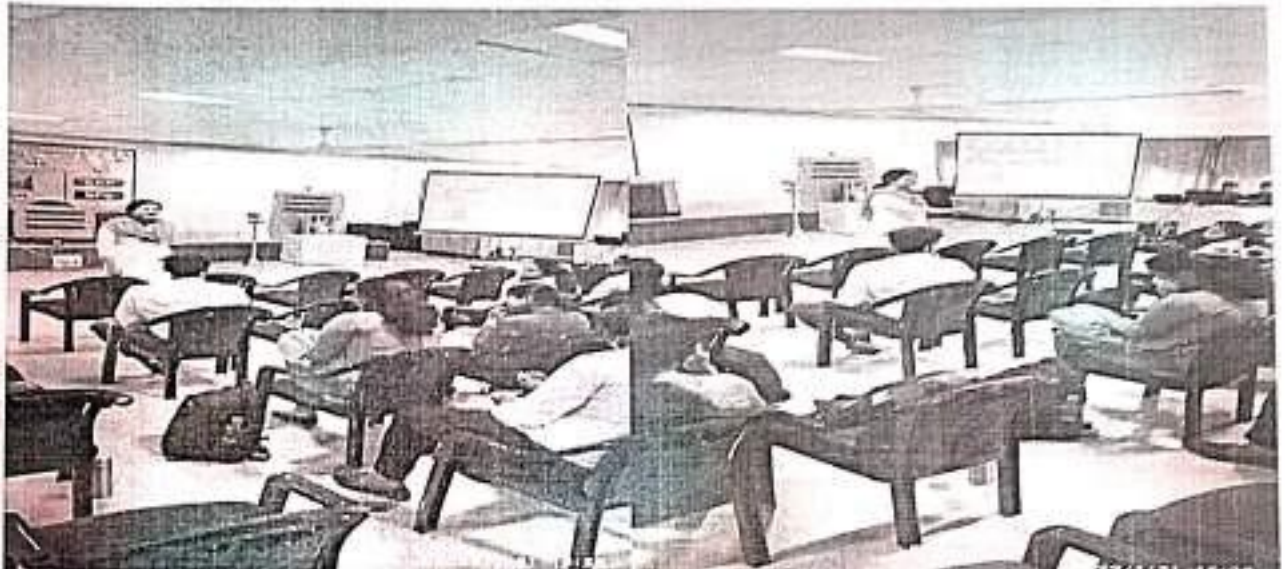
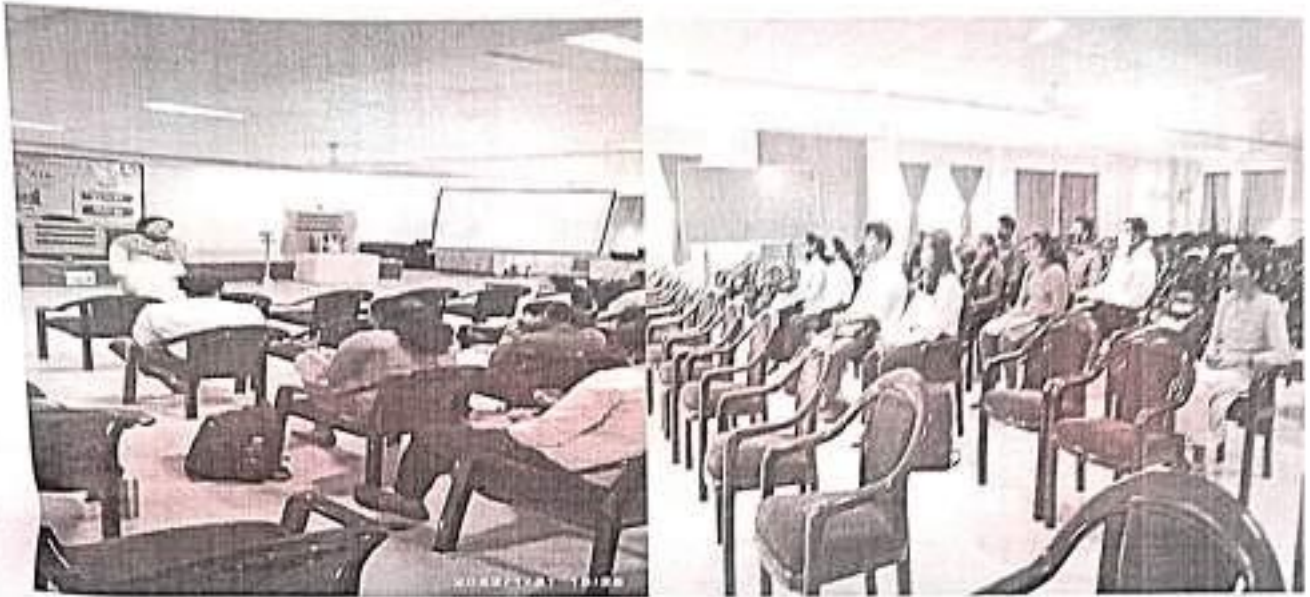
Ref.: IICMR/MBA/EEP-2021



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National Board Management Institute for Research, established by IICMR.

MBA@IICMR





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Permitted Professor Category by AICTE, CIIR for Industry Linked Technical Institute
Awarded Best Management Institute for Industry Institute by CII

MBA@IICMR

Date: 17/02/2022

REPORT

1. Title of the Activity: Employability Enhancement Programme-Ace the Personal Interview

2. Date & Venue: 15 Feb 2022. MBA@IICMR had organized its first Employability Enhancement Programme (EEP) 2022 for Second year MBA Students.

Time: 1:30 p.m. – 3: 30 p.m.

3. Outcomes of Activity:

1. The students will be able to handle general as well as stress related questions asked by interviewer.
2. The students will avoid negative gestures and follow positive gestures for the interview.

4. Description of the Study:

1. How to answer the interview questions.
2. How to present yourself effectively.

This was second EEP session conducted by Ms. Mousami Nilakhe. The session depicts that the interview consists of 55% of body language, 38% of voice, tone and variation and 7% of actual words. The elements of body language are gesture, posture ,smile facial expression , eye contact and appearance. Do not cross legs or arms while sitting for interview. Do not talk about negative about last experience and about salary in first interview. Handling the stress questions by giving examples.



Ref.: IICMR/MBA/EEP-2022/2



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5. Activity Experience

Following Steps were covered in Ace the personal interview activity:

1. The right body language which includes gesture, posture, smile, facial expression, eye contact and overall appearance were taught.
2. The interview evaluation from interviewer perspective was told.
3. The things to prepare before going for interview.
4. Commonly asked questions for interview were asked to the students and possible answers were provided to them.
5. The stress interview was discussed and solution was provided to the students.

6. Assessment of Activity Outcomes:

Students will be practicing right body posture and attitude for interview also they will start practicing the mock interview and will be able to answer of stress interview. They will be arranging required things in advance to avoid hassle on the day of interview. The video activity helped students in spotting wrong way of presentation hence they will avoid doing the same.

Feedback:

The Feedback was good. Students learnt that regular practice of interview is very important to ace the interview. Students rated the session on the basis of Relevance of the Topic, the context of Program, Quality of Content, Delivery of Content, Interest Generated by Speaker and the Overall Opinion about the Speaker. The rating from students stood between 3 to 5. Overall, it was a very good and useful session. Students were happy with the delivery and wanted more sessions from the speaker.





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Foreign Education Commission No. 49/11/2014/12/15/16/17/18/19/20/21/22/23/24/25/26/27/28/29/30/31/32/33/34/35/36/37/38/39/40/41/42/43/44/45/46/47/48/49/50/51/52/53/54/55/56/57/58/59/60/61/62/63/64/65/66/67/68/69/70/71/72/73/74/75/76/77/78/79/80/81/82/83/84/85/86/87/88/89/90/91/92/93/94/95/96/97/98/99/100/101/102/103/104/105/106/107/108/109/110/111/112/113/114/115/116/117/118/119/120/121/122/123/124/125/126/127/128/129/130/131/132/133/134/135/136/137/138/139/140/141/142/143/144/145/146/147/148/149/150/151/152/153/154/155/156/157/158/159/160/161/162/163/164/165/166/167/168/169/170/171/172/173/174/175/176/177/178/179/180/181/182/183/184/185/186/187/188/189/190/191/192/193/194/195/196/197/198/199/200/201/202/203/204/205/206/207/208/209/210/211/212/213/214/215/216/217/218/219/220/221/222/223/224/225/226/227/228/229/230/231/232/233/234/235/236/237/238/239/240/241/242/243/244/245/246/247/248/249/250/251/252/253/254/255/256/257/258/259/260/261/262/263/264/265/266/267/268/269/270/271/272/273/274/275/276/277/278/279/280/281/282/283/284/285/286/287/288/289/290/291/292/293/294/295/296/297/298/299/300/301/302/303/304/305/306/307/308/309/310/311/312/313/314/315/316/317/318/319/320/321/322/323/324/325/326/327/328/329/330/331/332/333/334/335/336/337/338/339/340/341/342/343/344/345/346/347/348/349/350/351/352/353/354/355/356/357/358/359/360/361/362/363/364/365/366/367/368/369/370/371/372/373/374/375/376/377/378/379/380/381/382/383/384/385/386/387/388/389/390/391/392/393/394/395/396/397/398/399/400/401/402/403/404/405/406/407/408/409/410/411/412/413/414/415/416/417/418/419/420/421/422/423/424/425/426/427/428/429/430/431/432/433/434/435/436/437/438/439/440/441/442/443/444/445/446/447/448/449/450/451/452/453/454/455/456/457/458/459/460/461/462/463/464/465/466/467/468/469/470/471/472/473/474/475/476/477/478/479/480/481/482/483/484/485/486/487/488/489/490/491/492/493/494/495/496/497/498/499/500/501/502/503/504/505/506/507/508/509/510/511/512/513/514/515/516/517/518/519/520/521/522/523/524/525/526/527/528/529/530/531/532/533/534/535/536/537/538/539/540/541/542/543/544/545/546/547/548/549/550/551/552/553/554/555/556/557/558/559/560/561/562/563/564/565/566/567/568/569/570/571/572/573/574/575/576/577/578/579/580/581/582/583/584/585/586/587/588/589/590/591/592/593/594/595/596/597/598/599/600/601/602/603/604/605/606/607/608/609/610/611/612/613/614/615/616/617/618/619/620/621/622/623/624/625/626/627/628/629/630/631/632/633/634/635/636/637/638/639/640/641/642/643/644/645/646/647/648/649/650/651/652/653/654/655/656/657/658/659/660/661/662/663/664/665/666/667/668/669/670/671/672/673/674/675/676/677/678/679/680/681/682/683/684/685/686/687/688/689/690/691/692/693/694/695/696/697/698/699/700/701/702/703/704/705/706/707/708/709/710/711/712/713/714/715/716/717/718/719/720/721/722/723/724/725/726/727/728/729/730/731/732/733/734/735/736/737/738/739/740/741/742/743/744/745/746/747/748/749/750/751/752/753/754/755/756/757/758/759/760/761/762/763/764/765/766/767/768/769/770/771/772/773/774/775/776/777/778/779/780/781/782/783/784/785/786/787/788/789/790/791/792/793/794/795/796/797/798/799/800/801/802/803/804/805/806/807/808/809/810/811/812/813/814/815/816/817/818/819/820/821/822/823/824/825/826/827/828/829/830/831/832/833/834/835/836/837/838/839/840/841/842/843/844/845/846/847/848/849/850/851/852/853/854/855/856/857/858/859/860/861/862/863/864/865/866/867/868/869/870/871/872/873/874/875/876/877/878/879/880/881/882/883/884/885/886/887/888/889/890/891/892/893/894/895/896/897/898/899/900/901/902/903/904/905/906/907/908/909/910/911/912/913/914/915/916/917/918/919/920/921/922/923/924/925/926/927/928/929/930/931/932/933/934/935/936/937/938/939/940/941/942/943/944/945/946/947/948/949/950/951/952/953/954/955/956/957/958/959/960/961/962/963/964/965/966/967/968/969/970/971/972/973/974/975/976/977/978/979/980/981/982/983/984/985/986/987/988/989/990/991/992/993/994/995/996/997/998/999/1000

MBA@IICMR



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Prepared by:

Pooja Nalawade

EPP Coordinator

Abh

Submitted to:

Dr. Adv. Manisha Kulkarni

HOD, MBA@IICMR

Abh

Approved by:

Dr. Abhay Kulkarni

Director, IICMR



Ref.: IICMR/MBA/EPP-2022/2



MBA@IICMR

Date: 16/03/2022

REPORT

1. Title of the Activity: Rubicon Life skill Workshop on Grooming for getting into corporate world.

2. Date & Venue: 14&15 March 2022. MBA@IICMR had organized its Rubicon Workshop for First year MBA Students.

Time: 9:30 a.m. – 6: 00 p.m.

3. Outcomes of Activity:

1. The students will know about Organizational Structure, SWOT analysis, corporates jargons and Public Speaking.
2. The students will develop effective presentation skills, Email etiquettes and telephone etiquettes.
3. The students will be using the tips and tricks shared for group discussion and personal interview.

4. Description of the Study:

1. The students will know about Organizational Structure, will identify SWOT analysis, learn most commonly used words in corporates and eliminate stage fear by Public Speaking.
2. The students will develop effective presentation skills, Email etiquettes and telephone etiquettes which are very important for interviews.
3. They were also taught to assess candidates' public speaking skills and how to perform well during interviews.



Ref.: IICMR/MBA/RubiconWorkshop-2022/1



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The Rubicon session was conducted by two trainers Ms. Beena Kadam and Mr. Prashant Sonawane. The session consists of grooming for getting into corporate world. The students were told about organizational structure followed in corporates. The language used in the corporate and personal SWOT analysis was also told. The very important part is speaking confidently in public was practiced. When it comes about interview email writing, Group discussion and email writing also plays important role.

Many videos for telephonic conversation over the phone were also showed which is part of telephone etiquettes. Body language and grooming for corporate was shown by examples.

5. Activity Experience

Following Steps were covered in the Grooming for getting into corporate world activity:

1. Listing all the strengths ,weakness ,opportunities and threats honestly and one by one analysis was done. How to convert Weakness to strengths and threats to opportunities.
2. Various types of organization structure was explained.
3. Generating confidence in public speaking as communication is the backbone of any society. It allows us to form connections, influence decisions, and motivate change. Students were ask to introduce self in effective and funny manner.
4. Telephone etiquettes is very important for interview and regular life. There are some dos and don'ts over the call which was practiced.
5. Email etiquettes and the email writing's super basic, basics, structure of the email and the samples.
6. Body language and personality development by pictorial presentation was shown.
7. Resume writing for recruitment process was practiced.
8. Group discussion was conducted and psychometric test was given and assessed.



Ref.: IICMR/MBA/RubiconWorkshop-2022/1

MBA@IICMR

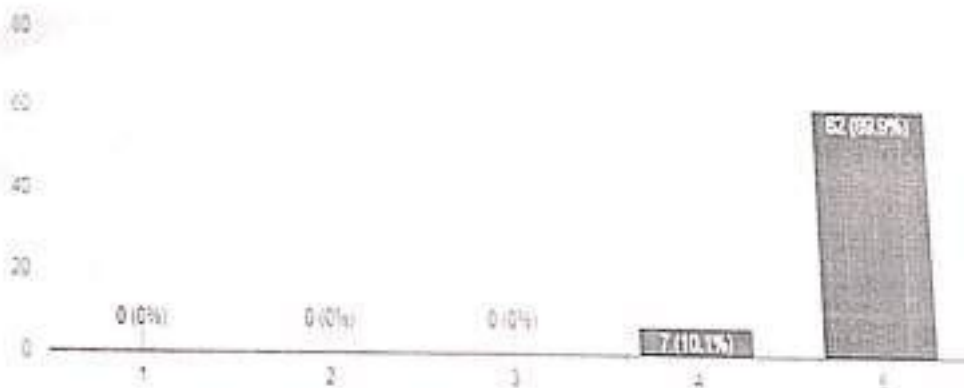
9. Career options were also discussed with the students.

6. Assessment of Activity Outcomes:

Students got to know about their strengths and weakness and the area they have to improve. They are well versed with telephone etiquettes. Students got to know do's and don'ts for telephonic conversation during the interview. Students have got clear picture on how to dress and act in corporate. The students are inculcating the habits of grooming properly for college and thereafter for office. Personal interview and group discussion feedback helped the students. The psychometric test will help them for interview in future. They have started practicing. Trainers solved all their queries.

Feedback:

The Feedback was very happy with the trainers input. Students learnt the skills of giving online interview and writing mails effectively. Students rated the session on the basis of Relevance of the Topic, Quality of Content, Delivery of Content, Practical application of subject, Participation of students in discussion, Handling of Question - Answer Session, Interest Generated by Speaker and the Overall Opinion about the Speaker. The rating from students stood between 3 to 5. Overall, it was a very good and useful session. Students were very happy with the delivery.





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BANKING Category For Ad. 2018 for industry Linked Technical Institute
Awarded Best Management Institute for Industry Feedback by CII/IIIM

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Prepared by:

P.N.
Pooja Nalawade

Placement Coordinator

Submitted to:

M.K.
Dr. Adv. Manisha Kulkarni

HOD, MBA@IICMR

Approved by:

A.K.
Dr. Abhay Kulkarni

Director, IICMR



Ref.: IICMR/MBA/RubiconWorkshc



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Specialisation Inclination Deliberation Series Time -Table

MBA-SEM-II w.e.f. 17/05/2022 to 19/05/2022

MBA@IICMR

S/n	Timing	Tue (17/05/2022)	Wed (18/05/2022)	Thur (19/05/2022)
1	9:30 am- 10:30am	Addressed By-Dr. Abhay Kulkarni, Director IICMR (Finalisation of Major Specialisation)	Regular Session of MBA- SEM-II	Regular Session of MBA-SEM-II
2	10:30 am- 12:30 pm	Human Resource Management- Mr. Bhavesh Jain	Business Analytics - Mr. Sunil Manikani	
3	12:30 pm-1:30 pm	Lunch Break		
4	1:30 pm-3:00 pm	Financial Management- CA, Bipin Palande	Operation and Supply chain Management- Mr. Parag Auty	Marketing Management Deliberation and Concluding Remarks -Dr. Shailesh Kasande
5	3:00 Pm- 5:00Pm	Need Analysis Session -Dr. Manisha Kulkarni (HOD, MBA@IICMR)	Regular Session of MBA- SEM-II	Panel of Marketing/Finance/HRM, and BA for Assisting students to finalise Specialization.
6	5:00 pm- 5:15Pm	Review of feedback of the day	Review of feedback of the day	Google Form will be shared with all the students to Fill the Final Major Specialization

Prepared By

Vinod Bhelose
Dr. Vinod Bhelose
Mr. Dileep Pawar
Class Coordinator
MBA 1st year.

Guided by

Manisha Kulkarni
Dr. Adv. Manisha Kulkarni
HOD, MBA@IICMR

Approved By

Abhay Kulkarni
Dr. Abhay Kulkarni
Director, ATSS's IICMR Nigdi Pune.





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MBA@IICMR

Details of the Session Coordinator and Panel for resolving doubt of the students if any

S/n	Major Specialisation	Name of the Panel	Final Industry Expert for Orientation of Specialization Inclination Series	Faculty Coordinator
1	Marketing Management	Mr. Dileep Pawar, Dr. Rajendra Agawane	Dr. Shailesh Kasande	Dr. Rajendra Agawane
2	Financial Management	Dr. Vinod Bhelose, Dr. Madhura Deshpande	CA, Bipin Palande	Dr. Madhura Deshpande
3	Human Resource Management	Ms. Dipi Dr. Manisha Kulkarni, Ms. Swapnisha Khambayat	Mr. Bhavesh Jain	Ms. Dipi Bajpai
4	Operation and Supply chain Management	NA	Mr. Parag Auty	Mr. Dileep Pawar
5	Business Analytics	Mr. Harshal Patil	Mr. Supil Manikani	Mr. Harshal Patil

Prepared By

Dr. Vinod Bhelose
Mr. Dileep Pawar

Dr. Vinod Bhelose
Mr. Dileep Pawar
Class Coordinator
MBA 1st year

Guided by

Dr. Adv. Manisha Kulkarni

Dr. Adv. Manisha Kulkarni
HOD, MBA@IICMR

Approved By

Dr. Abhay Kulkarni

Dr. Abhay Kulkarni
Director, ATSS's IICMR Nigdi Pune.



Business Analytics Panel


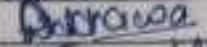






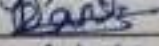
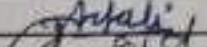
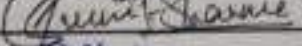

Final Major Specialization Selection - Attendance sheet
MBA@IICMR, MBA-SEM-II

Sr.No	Name of the Students	Signature
1	COMIT KR. SHARMA	Comit Sharma
2	AMEY NAKHAWA	Ameey
3	DIKSHA NAITAM	Diksha
4	ANJALI BHAVSAR	Anjali
5	PRIYANKA RANE	Priyanka
6	VISHAKHA TALELE	Vishakha
7	SRUTHI MADATHIL	Sruthi
8	PRERNA S. MEHETRE	Prerna
9	CHAITANYA R. MORAK	Chaitanya
10	Prasad Nairwade	Prasad
11	Saurabh Ghorpade	Saurabh
12	Ajinkya Mahulkar	Ajinkya
13	Rohan Yadav	Rohan
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Business Analytics Panel

Final Major Specialization Selection - Attendance sheet

MBA@IICMR, MBA-SEM-II

Sr.No	Name of the Students	Signature
1	PRERNA S. MEHETRE	
2	Amey P. Nakhawa	
3	Saurabh S. Ghorpade	
4	Ajintya G. Mahulkar	
5	Shruti Madathil	
6	Diksha Naitam	
7	Paasad Naikwade	
8	Vishakha Talele	
9	Priyanka Rane	
10	Anjali Bhavsar	
11	Sumit Sharma	
12	Chaitanya Modak	
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Financial Management Panel

Final Major Specialization Selection -Attendance sheet

MBA@IICMR, MBA-SEM-II

Sr.No	Name of the Students	Signature
1	Hrishikesh Saggam	Hrishikesh
2	Yash Bedia	Yash
3	Sonali Patil	Sonali
4	Harpal Kaur	Harpal
5	Priya Padiyan	Priya
6	Bhumiha Lathiya	B.A. Lathiya
7	Raj Varma	Raj
8	MUSKAN GUPTA	Muskan
9	Aniket Sharma	Aniket
10	Jayshna Ambade	Jayshna
11	Vin Tala	Vin
12	Neha crevora	Neha
13	Kirti Patil	Kirti
14	Rajeshwari Waghela	Rajeshwari
15	Tulsi Aha	Tulsi
16	Sankalp Kulkarni	Sankalp
17	Pranav Joshi	Pranav
18	Karan R. Pardehi	Karan
19	Jayshri T. Nasare	Jayshri
20	Sachin Musode	Sachin
21	Vikal Dodani	Vikal
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Specialization inclination Deliberation Series

Selection of Major Specialization MBA SEM-II

Attendance sheet Div-2

Sr.No	Name of the students	5/17/2022	5/18/2022	5/19/2022
1	Aditya Nevrekar			
2	Aishwarya Dadmode			
3	Ajinkya Mahulkar	<i>Ajinkya</i>	<i>Ajinkya</i>	<i>Ajinkya</i>
4	Akshay Kothawade			
5	Anjali Bhavsar	<i>Anjali</i>	<i>Anjali</i>	<i>Anjali</i>
6	Ankush Gawande		<i>Ankush</i>	
7	Anuja Pawar	<i>Anujawar</i>	<i>Anujawar</i>	<i>Anujawar</i>
8	Ayush Dahake			
9	Bhavesh Sharma			
10	Chaitanya Modak	<i>Chaitanya</i>	<i>Chaitanya</i>	<i>Chaitanya</i>
11	Darshana Thakare			
12	Diksha Naitam	<i>Diksha</i>	<i>Diksha</i>	<i>Diksha</i>
13	Gaurav Chhetri	<i>Gaurav</i>	<i>Gaurav</i>	<i>Gaurav</i>
14	Gaurav Chaudhari			
15	Jayesh Ghongade			
16	Jayshri Nasare	<i>Jayshri</i>	<i>Jayshri</i>	<i>Jayshri</i>
17	Kirti Patil	<i>Kirti Patil</i>	<i>Kirti Patil</i>	<i>Kirti Patil</i>
18	Kirti Shete			
19	Krupali Wani	<i>Krupali</i>	<i>Krupali</i>	<i>Krupali</i>
20	Mayuri Pachghare	<i>Mayuri P</i>	<i>Mayuri P</i>	<i>Mayuri P</i>
21	Meghana Lohekar	<i>Meghana</i>	<i>Meghana</i>	<i>Meghana</i>
22	Milind Patil			
23	Mokshada Patil			
24	Nelson Bara			
25	Piyush Bhardwaj			
26	Pranav Janrao			
27	Pranitha Nair			
28	Pranjal Chaudhari			
29	Prasad Naikwade	<i>Prasad Naikwade</i>	<i>Prasad Naikwade</i>	<i>Prasad Naikwade</i>
30	Pratiksha Katpure			
31	Purna Mehete	<i>Purna</i>	<i>Purna</i>	<i>Purna</i>
32	Pritamkumar Bhanbheru	<i>Pritam</i>	<i>Pritam</i>	<i>Pritam</i>
33	Priyanka Rane	<i>Priyanka</i>	<i>Priyanka</i>	<i>Priyanka</i>
34	Puja Kapure			
35	Rahul Niranjane	<i>Rahul</i>	<i>Rahul</i>	<i>Rahul</i>
36	Raj Varma	<i>Raj</i>	<i>Raj</i>	<i>Raj</i>
37	Rajeshwari Waghela	<i>Rajeshwari</i>	<i>Rajeshwari</i>	<i>Rajeshwari</i>
38	Rohan Yadav	<i>Rohan</i>	<i>Rohan</i>	<i>Rohan</i>
39	Rushabh Sirsat	<i>Rushabh</i>	<i>Rushabh</i>	<i>Rushabh</i>
40	Sachin Musale		<i>Sachin</i>	<i>Sachin</i>
41	Saurabh Chaudhari			
42	Sharvika Bhondve	<i>Sharvika</i>	<i>Sharvika</i>	<i>Sharvika</i>



44	Shashi Rana			
	Shivaji Kaure			
45	Shivani Kalbhor			
46	Shraddha Kanhere	<i>Ranhere</i>	<i>Ranhere</i>	<i>Ranhere</i>
47	Shreyash Patil			
48	Siddhant Bhalekar	<i>Sbhalakar</i>	<i>Sbhalakar</i>	<i>Sbhalakar</i>
49	Siddharth Narvekar			
50	Sonali Gaikwad			
51	Sushant Chavan	<i>Sushant</i>	<i>Sushant</i>	<i>Sushant</i>
52	Swapnil Motipavle			
53	Vaishnavi Girigosavi	<i>Vingosavi</i>	<i>Vingosavi</i>	<i>Vingosavi</i>
54	Vikas Dodani	<i>Vikps</i>	<i>Vikps</i>	<i>Vikps</i>
55	Vishakha Talele	<i>Vshale</i>	<i>Vshale</i>	<i>Vshale</i>
56	Vishal Kale			
57	Yash Parate			
58	Sakshi Gawande			





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Date 22/05/2022

Feedback Analysis of Specialization Inclination Deliberation Series for MBA Sem-II.

Feedback of day-1

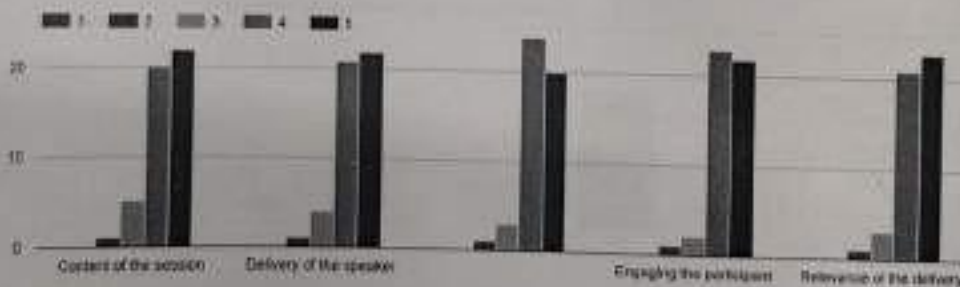
Date -17/05/2022

Division:
 @ 2022/2023



Feedback for Inputs given by Dr. Abhay Kulkarni Sir (Director IICMR Nigdi Pune).

How satisfied were you with the session?



IICMR/MBA/2021-22/Specialization Inclination Deliberation Series.





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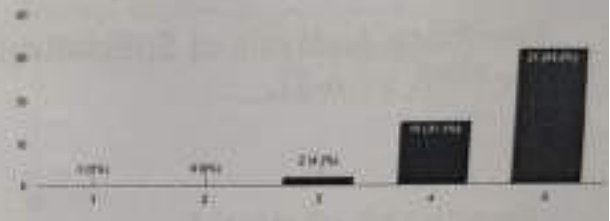
How satisfied were you with the speaker?

in %



How relevant and helpful do you think it was for you while selecting specialization?

in %



What are the takeaways from the session?

- 1) For corporate level developing students' personality and attitude is must, improve communication. It was very good session we learn lot of things; Attitude behaviour are matters in corporate. Which specialization shall we choose and all?
- 2) Human resource management, financial management and all the specialization what is their criteria that all things.

Feedback for Inputs given by Mr. Bhavesh Shah on Human Resource Management.

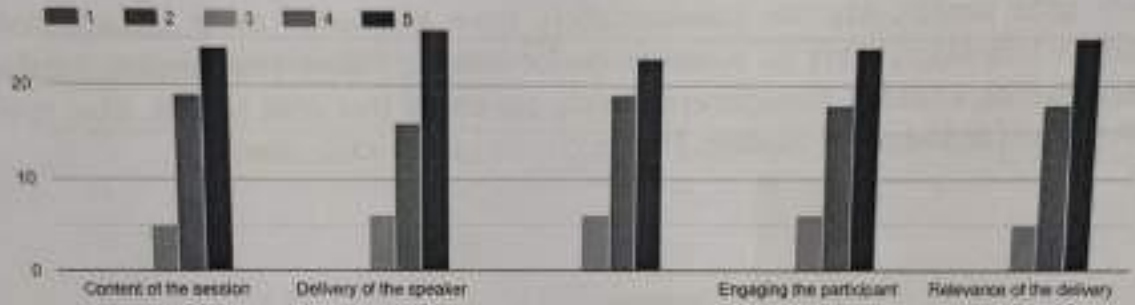


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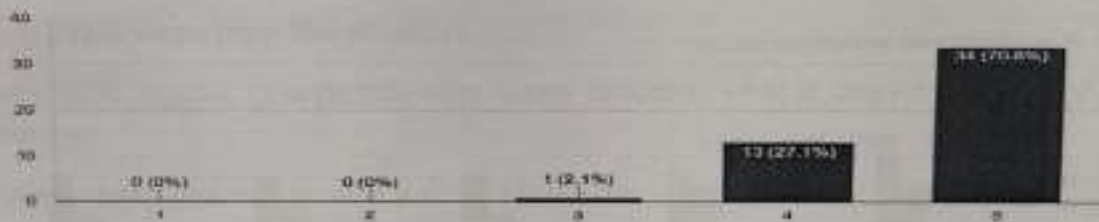
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How satisfied were you with the session?



How satisfied were you with the speaker?

All responses



How relevant and helpful do you think it was for you while selecting specialization?

All responses





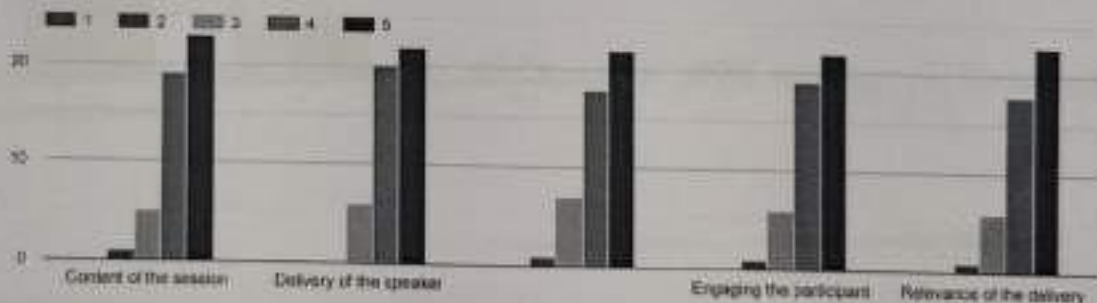
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Key Takeaways from the session:

Very good session, improve communication, more knowledge about specialization, Domain knowledge, don't go by salary go for interest, Follow your passion Insights about human Resource Management. Deeply got insight that what is HRM, what roles HR perform and what are qualities. How to choose best specialization?

Feedback for Inputs given by CA, Bipin Palande for Financial Management.

How satisfied were you with the session?



How satisfied were you with the speaker?

46 respondents



eliberation Series.



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How relevant and helpful do you think it was for you while selecting specialization?

48 responses



Key Takeaways from the sessions

Very good session, Finance has more scope in future, what it takes to be a good manager

Skills required and role, go with your strengths Love with nos. is essential for finance

Different jobs in finance and different terms regarding finance, love with the number

Deep insight about Finance domain, Good guided, how to choose best specialization

How finance specialization works, if we like the numbers and we are good at it then definitely we should go for finance specialization.



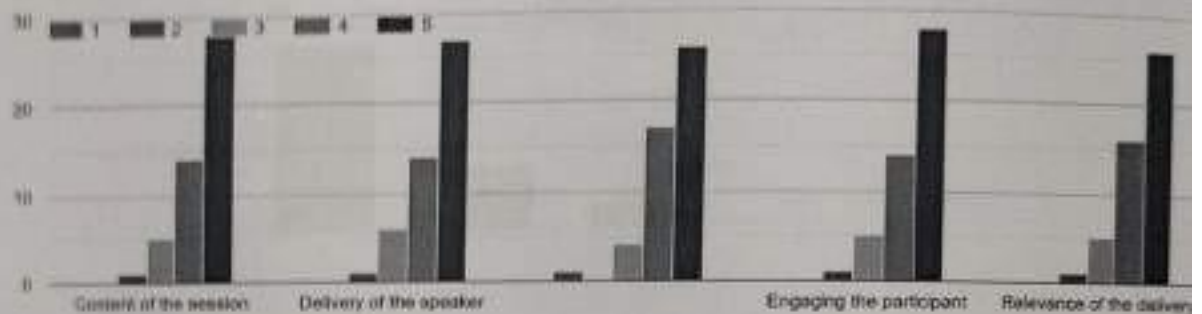
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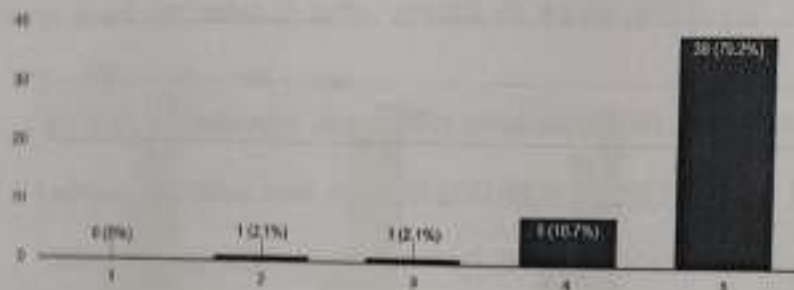
Feedback for Inputs given by Dr. Manisha Kulkarni (HOD, MBA@IICMR)

How satisfied were you with the session?



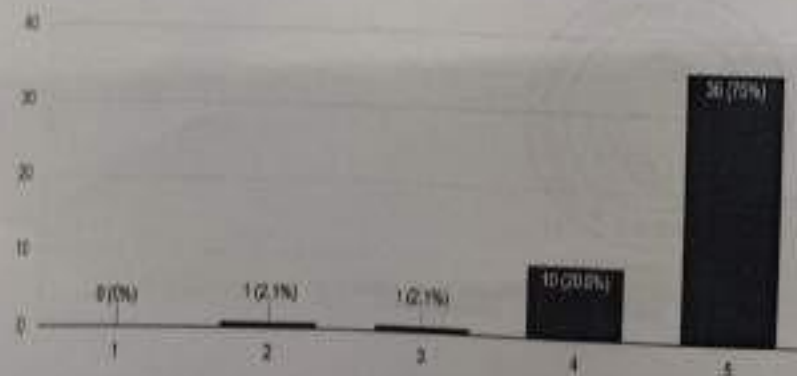
How satisfied were you with the speaker?

48 responses



How relevant and helpful do you think it was for you while selecting specialization?

48 responses



nation Deliberation Series.



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Key takeaways from the session: -

How to choose our specialization, Choose the specialization wisely, ask yourself that, is this specialization what we have choose gives us the satisfaction and happiness. Knowledge full, Clear vision, do research, through this session it will be helpful in choosing my specialization. And what basis I should choose my field. Rethink before deciding the specialization, self-introspection, myths for choosing a specialization, choose a career path of your interest, do what you want to do not what others want you to do.

Day-2 Specialization Inclination Deliberation Series: -

Date-18/05/2022

Specialization Inclination



- Day-1
- Day-2



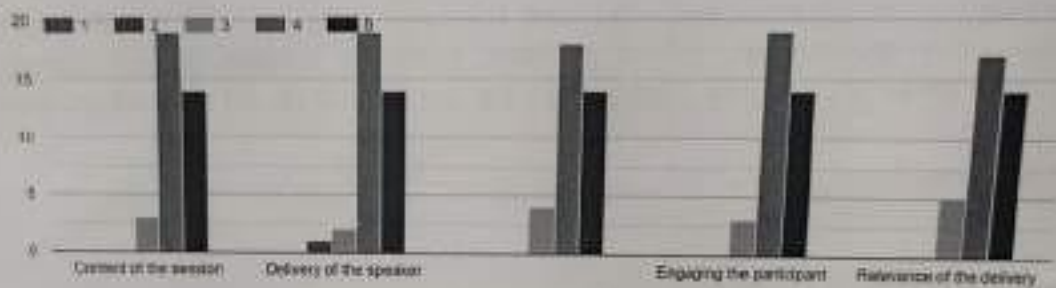


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Feedback for Inputs given by Mr. Sunil Manikani for Business Analytics.

How satisfied were you with the session?



How satisfied were you with the speaker?

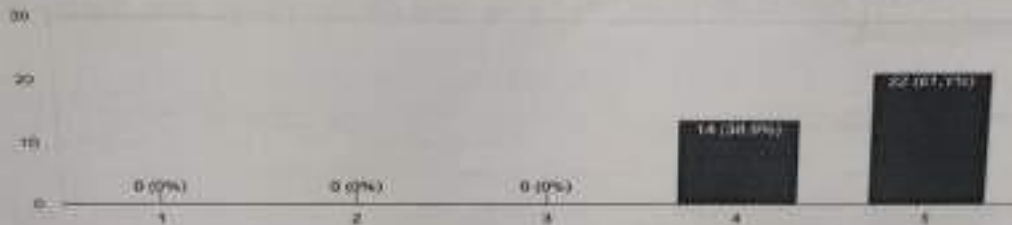




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How relevant and helpful do you think it was for you while selecting specialization?
35 responses



Key takeaways from the Session: -

Deep insight about BA what are technical skills, scope, What skills required for business analytics and scope etc. Scope of BA, Session covered the importance, scope of BA must take major/ minor with respect to another specialization, Data analytics subsets, skills needed for BA explain very well. We get the experience, follow your passion and love for numbers will be upper hand in BA, Scope of business Analytics, Brief information about BA Specialization of BA Deep knowledge about business analytics, got information about business analytics and where are you got job in BA? And types of business analysis, every part of specialization is related to analytics.





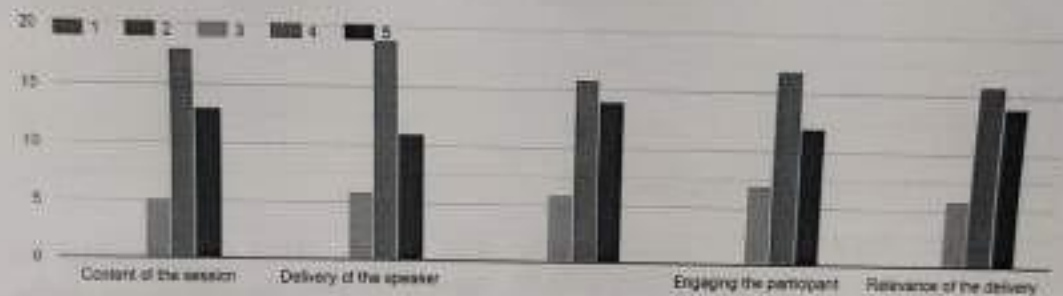
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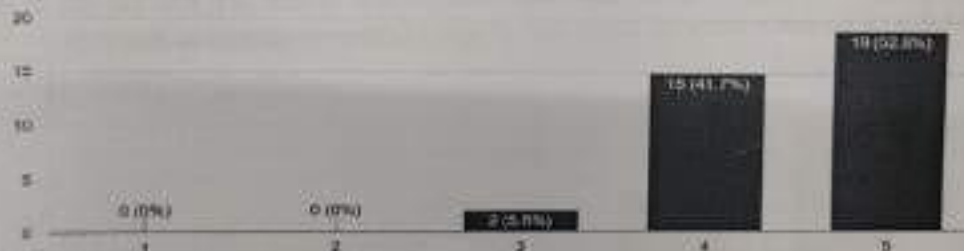
Feedback for Inputs given by Mr. Parag Auty for Operation and Supply Chain Management.

How satisfied were you with the session?



How satisfied were you with the speaker?

36 responses



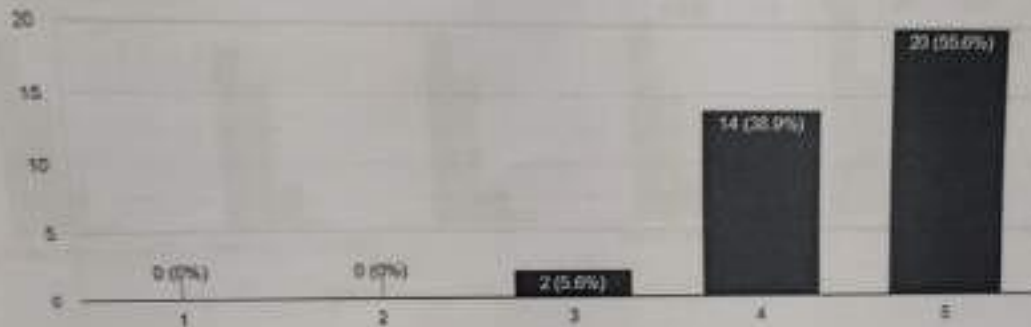


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How relevant and helpful do you think it was for you while selecting specialization?

36 responses



Key takeaways from the session: -

How OSCM is applicable in all the domain like airlines, hospital std and what are the scope, why once should select the OSCM, Fields of OSCM, scope

Scope of OSCM I am able to understand how operation and supply chain management works and job opportunities in this field are. Shown the scopes in oscm technical knowledge will provide edge in oscm Note down the things which will be in your favor

Feedback of day-3

19/05/2022

Division
34 responses



● Div 1
● Div 2



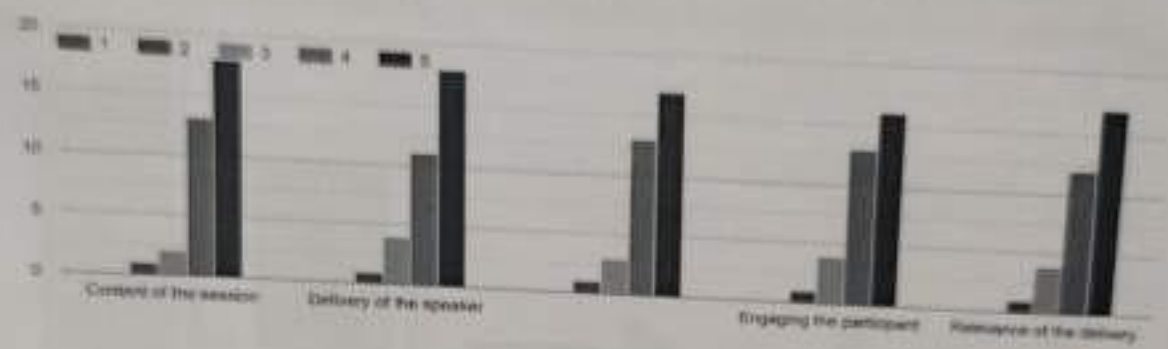
IICMR/MBA/2021-22/Specialization inclination Deliberation Series.



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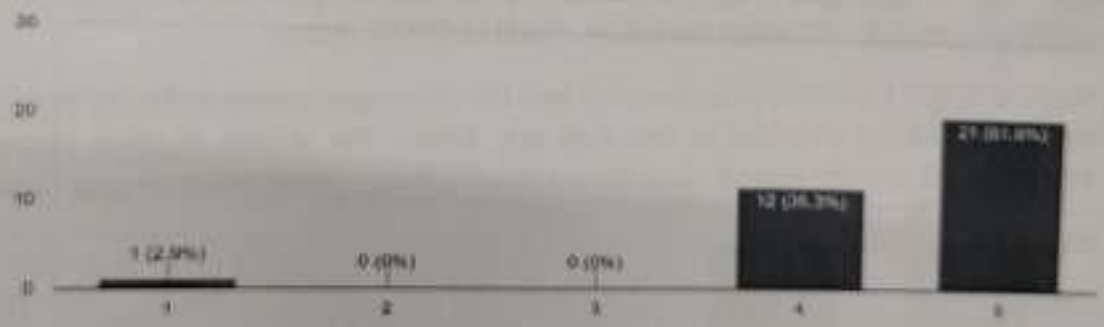
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How satisfied were you with the session?



How satisfied were you with the speaker?

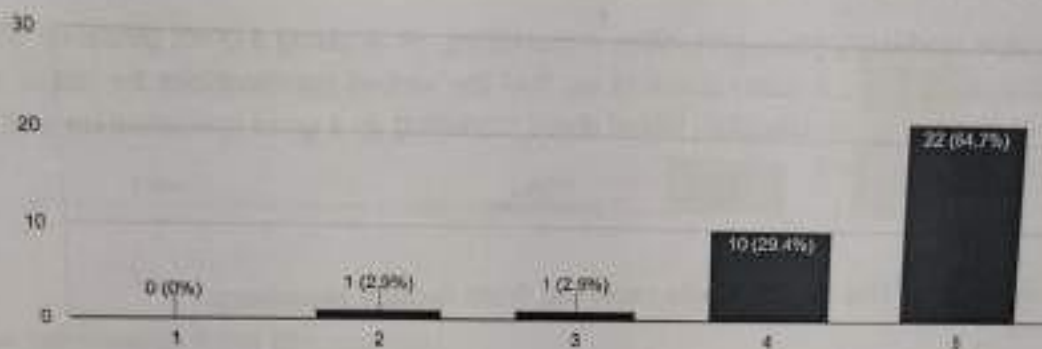
34 responses



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How relevant and helpful do you think it was for you while selecting specialization?

34 responses



Key takeaways from the session

How to choose specialization, Proper insight about every specialization and even major and minor. Very helpful Knowledge how to choose specialization. We should remove are myths towards every 4 areas of specialization rethinking us necessary before taking right decision. Get clarification about all the streams that which specialization go with which subject

1. Specialization concept

2. Clarity on dual Specialization aspect, how to choose specialization, think twice/thrice before you take any decision. Which major minor combination is good for taking specialization? How to choose specialization am able to know which specialization best suits me Major minor specialization, we came to know about MM in detail

Scope of marketing

Overview about the marketing specialization. This session gives basic information about every specialization. And helps me to choose correct specialization.





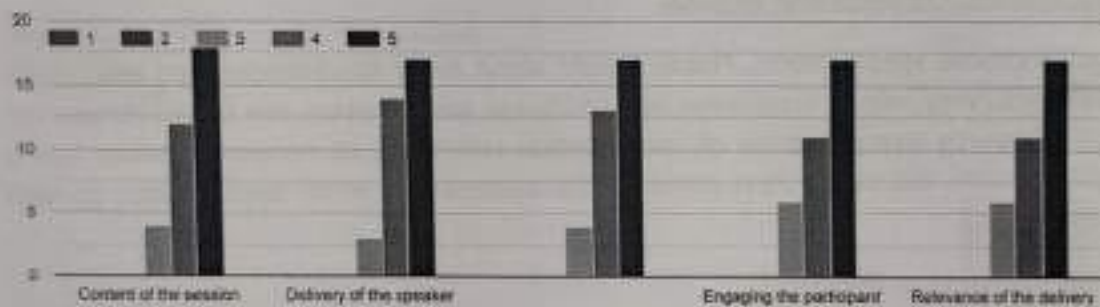
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Importance and scope of the marketing management.

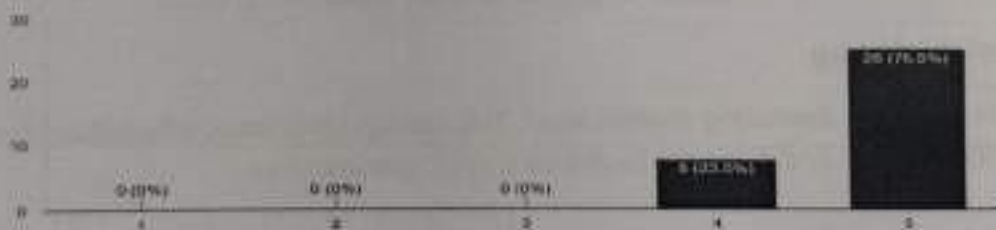
Trends in marketing, job opportunities in marketing, Sir is giving a great guidance about specialization. Gave a reality check to us, told the various combinations for major and minor courses as specialization, talked about marketing as a good specialization and it's disadvantages as well

Feedback for the Panel inputs received from faculty Members.

How satisfied were you with the session?

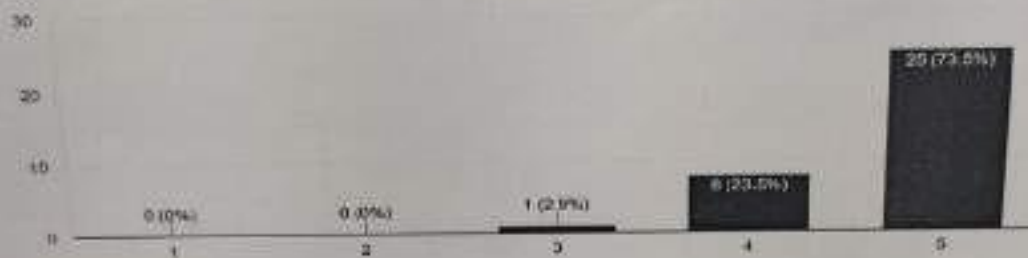


How satisfied were you with the speaker?
34 responses



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How relevant and helpful do you think it was for you while selecting specialization?
34 responses



Key takeaways from the session: -

I learned from the session About finance and human Resource Management, marketing subjects, helped in knowing our interest and proper path showed where we students were confused. Clear all doughts, all specialization domain knowledge, doing different certificate side by side I get clear idea about my specialization Self-analysis is important,

Prepared By

Mr. Dileep Pawar
Class coordinator
MBA@IICMR

Verified by

Dr. Adv. Manisha Kulkarni
HOD, MBA@IICMR

Approved By

Dr. Abhay Kulkarni
Director ATSS's
IICMR Nigdi Pune,





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Date: 4/04/2022

Aptitude Training Program Report

Introduction: -

An aptitude test is an exam used to determine an individual's skill or propensity to succeed in a given activity. Aptitude tests assume that individuals have inherent strengths and weaknesses and have a natural inclination toward success or failure in specific areas based on their innate characteristics. Aptitude tests are generally used for job placement, college program entry, and to help people to get an idea of where their interests and aptitudes can take them regarding careers.

Objective: -

An aptitude test is used to determine an individual's abilities, assessing how they are likely to perform in an area in which they have no prior training or knowledge.

Schools use aptitude tests to determine if students are inclined toward advanced placement classes or specific areas of study, such as engineering or a foreign language.

Human resources departments at some companies will use career assessment tests to learn about a potential candidate's strengths and weaknesses.

An aptitude test does not test knowledge or intelligence, only a particular skill or propensity. Therefore, it is not a test for which a person can study.

Scope: - Aptitude tests have been used in wide range of fields with an aim to assess the logical reasoning and the thinking ability of a respondent.

These tests generally comprise of multiple-choice questions, which have to be solved in a predefined time span, which in turn depends on the number of questions in test

Outcome: - The student will be able to • Use their logical thinking and analytical abilities to solve Quantitative aptitude questions from company specific and other competitive tests. Solve questions related to Time and distance and time and work etc. from company specific and other competitive tests



Session Plan: -

Sr. No	Topic Covered	Dates Time 8:30 am-9:30 am
1	Problems on Trains	1/02/2022
2	Time and Distance	2/02/2022
3	Height and Distance	3/02/2022
4	Time and Work	4/02/2022
5	Simple Interest	7/02/2022
6	Compound Interest	8/02/2022
7	Profit and Loss	9/02/2022
8	Partnership	10/02/2022
9	Percentage	11/02/2022
10	Problems on Ages	14/02/2022
11	Calendar	15/02/2022
12	Clock	17/02/2022
13	Average	18/02/2022
14	Area	21/02/2022
15	Volume and Surface Area	22/02/2022
16	Permutation and Combination	23/02/2022
17	Numbers	24/02/2022
18	Problems on Numbers	25/02/2022
19	Problems on H.C.F and L.C.M	28/02/2022
20	Decimal Fraction	02/03/2022
21	Simplification	03/03/2022
22	Square Root and Cube Root	04/03/2022
23	Surds and Indices	7/03/2022
24	Ratio and Proportion	8/03/2022
25	Chain Rule	9/03/2022
26	Pipes and Cistern	10/03/2022
27	Boats and Streams	11/03/2022
28	Allegation or Mixture	14/03/2022
29	Logarithm	15/03/2022
30	Races and Games	16/03/2022
31	Stocks and Shares	17/03/2022
32	Probability	18/03/2022
33	True Discount	21/03/2022
34	Banker's Discount	22/03/2022
35	Odd Man Out and Series	23/03/2022



Trainers Profile: -

Mr. Kiran Joshi

Kiran understands every student's drive to bag the best placement opportunity during his/her graduation and is passionate about making the dream come true. With a focus on holistic growth and preparation, Kiran has over two decades of experience in training and mentoring students to achieve their best potential.

After a Gold Medal and B. Tech in Polymer, Kiran completed his MBA.

In 1996, he co-founded Advanced Careers Centre (ACC).

With a motive to provide the BEST preparatory training for various entrance examinations, Kiran enjoyed 90%+ results through updated training modules.

In 2004 Kiran wrote an article regarding preparations for CAT.

This article is still referred by many students preparing for various entrance examinations.



Report Summary: -

- Aptitude training program was conducted to ensure that the students must clear the Aptitude test conducted by companies coming for Placement.
- Mr. Kiran Vaidya being the expert for aptitude training program has conducted almost 32 sessions to train the Management students from placement perspective so that their employability will increase which would be used to solve industry problems in coming days.
- The Aptitude training program consist of all the sections which imparts the basics to advanced aptitude skills among the students.
- Problems on trains ,Clocks, Speed, Probability , Calculation of % and other arithmetic skill set are must now a days to explore the industry with confidence.
- The Training program had imparted the calculus ability amongst the students and many of the students had cracked the aptitude examination held by the Companies came for placement in our campus ,
- So the outcome of the Training program was observed in the form of Placement data and other examination which students have cracked and working there at middle level Management ,
- The Training program was completely offline mode.
- Student received it well and did wonders in the practice sessions and also performed good in some of the government examination they have applied for.
- Students were very happy for the session planned and had enjoyed every aspect of the Aptitude Training program and rather suggested to organised the same for upcoming batch.

Attendance: -

Sr. No	Name of the Students	Attendance in %
1	Aarti Ashok Tonpe	67%
2	Aashima Dinesh Sharma	85%
3	Abhishak Kumar	66%
4	Abhishek Banerjee	75%
5	Abhishek Chandrakant Bendale	69%
6	Adarsh Singh	72%
7	Akash Ajabrao Sawale	77%
8	Akash Anil Pacharne	72%
9	Akash Hemant Khadtale	84%
10	Akshay Rajendra Bhise	83%
11	Altam Mukhtar Khan	86%
12	Anjali Dhondiram Kotgire	67%
13	Ankit Sarkar	73%
14	Ankita Mondal	90%
15	Anuja Sudhir Wankhade	75%
16	Anup Ashok Raut	71%
17	Ashish Manohar Bhilare	76%
18	Asmita Kumari Sanjay Giri	78%
19	Ayush Rathi	69%
20	Bhavanaben Sureshbhai Khatri	72%
21	Biya Nicholas	77%
22	Chaitrali Dattatray Kulkarni	72%
23	Deeksha Modi	84%
24	Dhananjay Nishikant Pawar	83%
25	Dhanesh Parshuram Gawade	86%
26	Dimpal Laxman Chaudhari	67%
27	Dimple Kishore Lande	73%
28	Dipali Sanjay Nagare	90%
29	Dipti Kishore Khot	75%
30	Disha Balasaheb Deshpande	67%
31	Divya Sanjaysingh Dikkhat	73%
32	Gauri Nivrutti Satpute	90%
33	Gopika Vivek Pp	75%
34	Harshita Grover	71%
35	Hrishikesh Shivaji Murade	76%
36	Hrishikesh Uttam Alhat	78%
37	Isha Chana	69%
38	Jayshree Shivaji Nagargoje	72%
39	Jyoti Vishwanath Surude	77%
40	Kanchan Ramdas Ambalkar	72%



41	Karamdeep Singh Ravinder Kohli	84%
42	Kesraj Singh Harshana	83%
43	Khushi Singh	78%
44	Krishna Balaji Tellawar	69%
45	Leena Satish Sonwane	72%
46	Manibhushan Kumar	77%
47	Mayuri Satishkumar Shastri	72%
48	Mohit Kumar Singh	84%
49	Mokshada Nirin Jadhav	83%
50	Motilal Vinod Garud	86%
51	Mrunal Anil Bhosale	67%
52	Mrunal Mukund Dhaybar	73%
53	Mukul Rathor	90%
54	Namit Sharma	75%
55	Namrata Janrao Ingle	67%
56	Nikhil Uttam Bhalerao	73%
57	Omkar Umesh Agashe	71%
58	Pallab Dey	76%
59	Pooja Saha	78%
60	Poonam Sumit Kate	69%
61	Poonam Sunil Mahajan	72%
62	Prabhat Kumar	77%
63	Pradnesh Pramod Bhattu	72%
64	Prajakta Rajesh Talware	84%
65	Pranali Rajendra Kokate	83%
66	Pratik Ashish Jadhav	78%
67	Preetam Prakash Phadtare	69%
68	Preeti Satish Rakshe	72%
69	Priyanka	77%
70	Priyanka Anil Lalwani	90%
71	Rishika Kumari	75%
72	Rohan Ashokrao Sawane	67%
73	Rohan Deepak Jadhav	73%
74	Rohit Devidas Kanthale	90%
75	Rohit Purushottam Gaikwad	75%
76	Ronit Rajendra Kate	71%
77	Roushan Ara	76%
78	Rushikesh Ashokrao Kubade	78%
79	Rushikesh Bhagwan Vidhole	69%
80	Sagar Baban Telange	72%
81	Sakshi Dutt	77%
82	Sakshi Vijaykumar Kahalekar	72%
83	Sanket Dattatray Zore	84%
84	Sanket Shahaji Waykar	73%

85	Satyam Kumar	90%
86	Satyam Sukhdev More	75%
87	Saurabh Anil Nerkar	67%
88	Saurabh Vijaykumar Muley	73%
89	Saurav Sarkar	71%
90	Sharad Vijay Kolte	76%
91	Sharyu Babasaheb Garje	78%
92	Shrabani Mondal	69%
93	Shraddha Balasaheb Bluse	72%
94	Shraddha Rajendra Kapure	77%
95	Shreeniwas Sharad Sonwalkar	72%
96	Shreeyash Chorge	84%
97	Shreyas Rajan Bangadkar	83%
98	Shruti Pramod Palikondawar	78%
99	Shubhanshu Sharma	69%
100	Sneha Khandu Degaonkar	72%
101	Sourav Sharma	71%
102	Swapnil Sanjay Supe	76%
103	Swapnil Vijay Katkar	78%
104	Swaroopa Deshmukh	69%
105	Swetha R Nair	72%
106	Tanaya Anil Khairnar	77%
107	Tanmay Singh	72%
108	Tanushree Krishnarao Dhawad	84%
109	Tapasya Dattatray Parit	73%
110	Twinkle	90%
111	Uma Pramod Bhavsar	75%
112	Utkarsha Harish Patil	67%
113	Vaibhavi Sharma	73%
114	Vaishak Sudarshan	71%
115	Vaishali Sandeep Mopari	76%
116	Vikas Madhukar Sonawane	78%
117	Vinayak Mangalkanth Chavan	69%
118	Vishwajeet Rajendra Gaikwad	72%
119	Vyankati Baban Rahatkar	77%

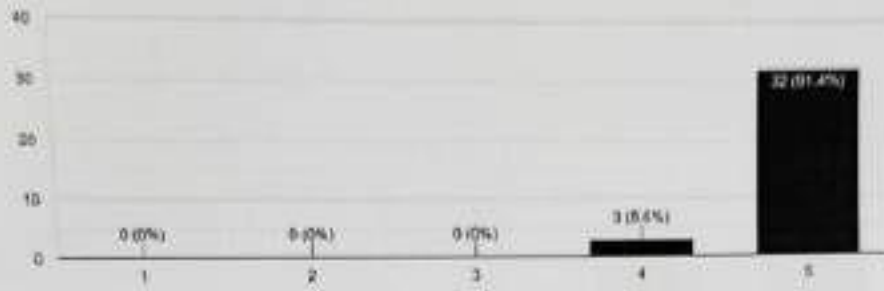
photos: -



Feedback: -

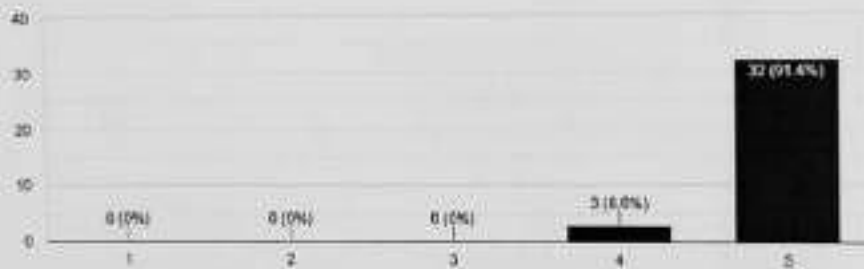
1. Relevance of the topic in context of program

35 responses



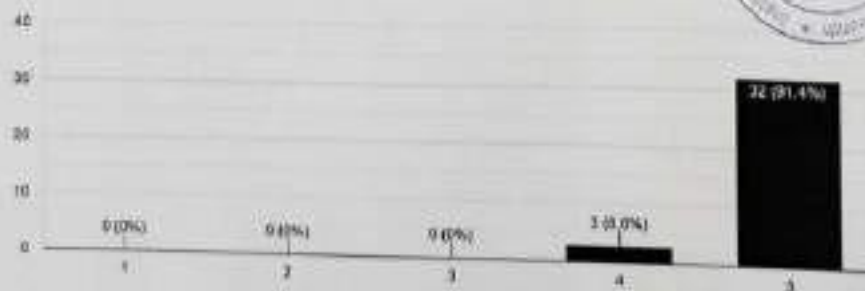
2. Quality of content

35 responses



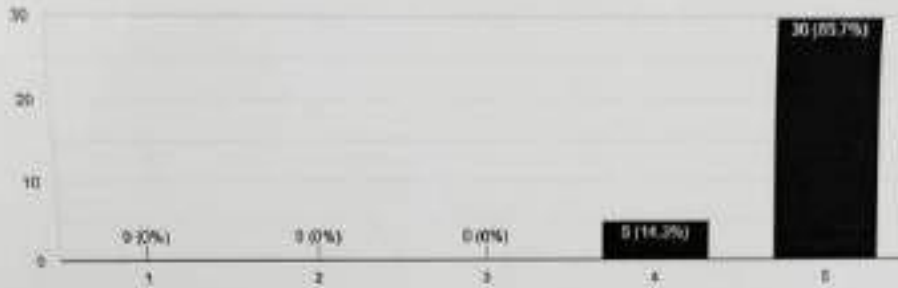
3. Delivery of the content

35 responses



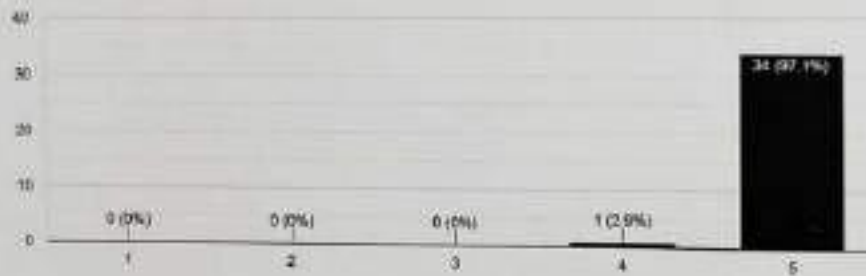
4. Practical application of the subject?

35 responses



5. Interest generated by the speaker?

35 responses



Prepared By

Mr. Manuti Prasad
Aptitude Training Program
Coordinator,
IICMR.

Verified by

Dr. Adv. Manisha Kulkarni
HOD, IICMR

Approved By

Dr. Abhay Kulkarni
Director, IICMR